

## FACT SHEET

### Premier Connectivity Communications Service Provider

- Video, Voice and Data Connectivity Needs
- Commercial Buildings, Schools and Gov't
- Total Package: cabling, equipment provisioning, installation and post sales service
- Fully Trained Technicians
- BICSI Certified Installer

### Life Cycle Services

#### Installation

- Structural Cabling · Fiber Engineering · Pathways and Raceways · Low Voltage Communications · Communication General Contracting

#### Ongoing Maintenance

- Diagnostic Testing & Certification · Documentation · Service Contracts/Extended Warranties · Equipment Relocation

#### Professional Services

- Discovery Assessment · Design & Technology · E-Rate Service Provider · Preferred Customer Services · Project Management

#### Specialized Solutions

- New Building Planning · Expansion Planning · Emergency Systems · Industrial Manufacturing · Campus Environments · Schools and Library Division (SLD) · Hospitals and Healthcare · Personal Security · Wireless

#### Product Solutions

- Code Blue™ Emergency Phones

#### Key Customers include

- General Electric · Gartner Group · Price Waterhouse · Sikorsky Aircraft · St. Vincent's Hospital · Connecticut State University System · University of Connecticut Watertown Public Schools · and many more commercial and public institutions

#### Service Area

- Connecticut, neighboring New England states

#### Management Team

- Wayne Browning · President
- Gary Berlin · VP, Operations
- Nance Roberts · Contoller/Bid Manager
- Dan Romo · Director of Sales
- Melissa Chambal · Director of Design & Technology, RCDD/NTS

#### Headquarters

- 300 Avon Street, Stratford, CT 06615
- Ph: 203.378.9008; TF: 800.995.3282 (DATA);
- F: 203.375.9222

#### Online

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## OVERVIEW

The Mercury Group is a “connectivity contractor” providing installation services for building communications systems for end users, equipment manufacturers, electrical and general contractors. We specialize in virtually any type communications connectivity between video, voice or data – cable, fiber or wireless.

With over 25 years of experience, we're among the most knowledgeable and professional contractors in North America, capable of performing a wide range of installation, ongoing maintenance, professional consulting services and product implementations for customers, both large and small. Our best references come from our clients that call us for new, expansion and ongoing upgrades to their connectivity needs.

### Core Strengths Key to Success

Although we have done hundreds of projects, every project has its unique requirements. Our core strengths help ensure success and complete customer satisfaction.

Every project is truly collaborative, from Account Management team to our Designer and Project Engineer members. The Mercury Group has made the investment in a full-time staff of BICSI Certified RCDD Technicians, Electrical Engineers, Master E1 Electrical Contractors, who are fully licensed and recertified annually. We comply with EIA/TIA, NEC and BICSI methods and practices to insure a quality and predictable installation every time.



### Single Source Provider

Our mission is to be the single source for clients' video, voice and data connectivity projects – new, expansion and ongoing needs. Our goal is to stay in the forefront of the products and services that give our clients the flexibility of “right solutions for the right job” at cost-effective prices; giving them our insight to best practices for their particular current and future growth needs.